

PROJECT HISTORY – PPP Projects

Client	Project	Indicative Project Value	Engagement Details
<i>Department of Treasury & Finance (WA)</i>	<i>Eastern Goldfields Regional Prison (PPP)</i>	<i>In procurement</i>	<i>Principle Facilities Management (FM) Advisor</i> <i>Stakeholder liaison, EOI evaluation, services specifications, Public Sector Comparator (PSC), bid return and evaluation criteria, tender evaluation, negotiation and implementation support for all the FM (whole of life) elements of this project.</i>
<i>Department of Corrections (NT)</i>	<i>Northern Territories Secure Facility (PPP)</i>	<i>In Procurement</i>	<i>Principle Facilities Management (FM) Advisor</i> <i>Services specifications, Public Sector Comparator (PSC), bid return and evaluation criteria, tender evaluation and negotiation for all the FM (whole of life) elements of this project.</i>
<i>Department of Health (Vic)</i>	<i>Victorian Comprehensive Cancer Centre (PPP)</i>	<i>\$ 1,000 million</i>	<i>Principle Facilities Management (FM) Advisor</i> <i>Stakeholder liaison, services specifications, Public Sector Comparator (PSC), bid return and evaluation criteria, tender evaluation, negotiation and implementation support for all the FM (whole of life) elements of this project.</i>
<i>Department of Justice (Vic)</i>	<i>Ararat Prison (PPP)</i>	<i>\$ 394 million (NPV May 10)</i>	<i>Principle Facilities Management (FM) Advisor</i> <i>Stakeholder liaison, EOI evaluation, services specifications, Public Sector Comparator (PSC), bid return and evaluation criteria, tender evaluation, negotiation and implementation support for all the FM (whole of life) elements of this project.</i>
<i>Department of Health (Vic)</i>	<i>Casey Community Hospital (PPP)</i>	<i>\$ 120 million (NPV Nov 02)</i>	<i>FM Advisor</i> <i>Review and negotiation assistance (FM) for the Special Care Nursery augmentation of this operating PPP hospital.</i>

Client	Project	Indicative Project Value	Engagement Details
Department of Justice (Vic)	Victorian Correctional Facilities Project (PPP)	\$ 275 million (NPV Jan 04)	<p>Multiple Engagements – FM Advisor</p> <p>Contract management advice (including reviewing the asset management plans) and undertaking performance reviews and audits.</p> <p>Review and negotiate the FM costs for a \$20 million augmentation of this operating PPP prison.</p>
Major Projects Victoria / Department of Primary Industries	Biosciences Research Centre (PPP)	\$ 288 million (NPV May 09)	<p>FM Advisor</p> <p>James was sub-contracted by Connell Wagner to assist in the develop the FM service specifications and PSC.</p>
Department of Primary Industries (Vic) Melbourne Market Authority	Melbourne Wholesale Markets (PPP) - Discontinued	\$ 350 million	<p>FM Advisors</p> <p>Nick's involvement:- Led Tungsten's (previous employer) FM advisory team through EOI development and evaluation. Developed the services specification and evaluation plan.</p> <p>James's involvement:- Melbourne Market Authorities representative on all FM matter for this project, including commercial principles, services specification and PSC.</p>
Department of Human Services (Vic) Royal Children's Hospital	The new Royal Children's Hospital (PPP)	\$ 1,000 million (NPV Jun 07)	<p>FM Advisors</p> <p>Nick's involvement:- Peer reviewed the services specification and evaluation plan. Member of the service evaluation team and advised on the FM negotiation, whilst working for Tungsten (previous employer).</p> <p>James's involvement:- James was the DTF representative on this project and after leaving DTF was engaged by the Royal Children's Hospital to review the services specification, evaluate the services responses and provide advice cleaning advice.</p>

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Major Projects Victoria	Melbourne Convention Centre (PPP)	\$ 367 million (TEI 2004)	FM Advisor Nick Led Tungsten's (previous employer) FM advisory team through EOI development and evaluation. Assisted with the development of the services specification and evaluation plan and evaluated services tenders.
Department of Human Services (Vic)	The Royal Women's Hospital (PPP)	\$ 365 million (NPV Jun 05)	FM Advisors Nick's involvement:- Led Tungsten's (previous employer) FM advisory team through evaluation of the services tenders, including the development of tender report and PSC analysis. James's involvement:- James was the DTF representative on this project and was responsible for developing the services specification and was a member of the services evaluation team.
Department of Justice (Vic)	Emergency Alerting System	\$ 100 million (NPV Jun 04)	DTF Representative James was the DTF representative on the Steering Committee for this project and was also responsible for providing strategic negotiation advice.
Department of Health UK	Independent Treatment Centres - UK (PPP)	GBP 2,000 million (2003)	Stakeholder Manager James was engaged as the Stakeholder Manager, responsible for leading a stakeholder team, managing the relationships with the procuring NHS organisation (50+) involved in the this project.
Amey PLC	NHS LIFT- UK (PPP)	GBP 250 million (2002)	Bid Director James was responsible for leading the Equity Bids for a number of Primary Care Led pathfinder PPP projects in the UK.
ISS UK	Farnborough Hospital – UK (PPP)	GBP 156 million (1998)	General Manager - FM James was engaged as the General Manager responsible for commissioning the FM services for this hospital PPP project.

PROJECT HISTORY – Non PPP Projects

Client	Project	Indicative Project Value	Engagement Details
<i>Department of Treasury and Finance (Vic)</i>	<i>DTF Real Estate and FM project</i>	<i>TBA</i>	<i>FM Advisors</i> <i>Subcontracted by EY to provide expert advice for the Facilities Management elements of the DTF Real Estate and PM project.</i>
<i>La Trobe University</i>	<i>In-House Review</i>	<i>N/A</i>	<i>FM Advisor</i> <i>Nick was engaged to undertake organisational review of in-house FM team and develop improvement plan.</i>
<i>La Trobe University</i>	<i>FM Services Procurement</i>	<i>\$3,000,000 Annual FM Costs</i>	<i>FM Advisor</i> <i>Nick was engaged to assist the university with the procurement of an FM services for their regional sites.</i>
<i>Victoria Police</i>	<i>State-wide Mobile Data Network and ePenalty Notices</i>	<i>\$ 80 million (2011)</i>	<i>Commercial Advisor</i> <i>James was engaged to provide strategic advice and financial analysis for the state-wide MDN business case in 2010 and has been re-engaged to provide the same advice in 2011.</i>
<i>La Trobe University</i>	<i>FM Advice</i>	<i>N/A</i>	<i>FM Advisor</i> <i>Nick was engaged to develop processes for the mobilisation of new facilities and agreement of service levels with occupants.</i>
<i>Department of Justice (Vic)</i>	<i>New Prison Business Case</i>	<i>TBA</i>	<i>Multiple Engagements – FM Advisor</i> <i>Developed the FM PSC estimates for inclusion in a number of new prison business cases during 2010 & 2011.</i>
<i>Major Projects Victoria (Vic)</i>	<i>Social Housing Procurement</i>	<i>N/A</i>	<i>FM Advisors</i> <i>Maintenance cost modelling for a social housing procurement business case.</i>

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<i>Department of Primary Industries (Vic)</i>	<i>Melbourne Markets Project</i>	<i>Est \$350 million</i>	Commercial & FM Advisors <i>Detailed review and estimation of the commercial revenues, FM and operating costs for the Melbourne Market Epping project.</i>
<i>Department of Justice (Vic)</i>	<i>State-wide Integrated Communication Strategy Program Review</i>	<i>N/A</i>	Commercial Advisor <i>James was engaged to undertake a review of this critical emergency services program strategy and facilitate a number of workshops with each of the state's emergency services organisations.</i>
<i>Department of Justice (Vic)</i>	<i>000 and MDN Business Cases</i>	<i>N/A</i>	Commercial Advisor <i>James was engaged to create the financial models for these two business cases, train an in-house analyst and provide strategic funding advice.</i>
<i>Department of Education, Innovation and Infrastructure</i>	<i>In-House Review</i>	<i>N/A</i>	FM Advisor <i>Nick was engaged to undertake an organisational review of the in-house FM team and develop improvement plans.</i>
<i>Hong Kong Government</i>	<i>International FM Benchmarking</i>	<i>N/A</i>	FM Advisor <i>Nick was engaged to provide input into an international benchmarking exercise.</i>
<i>Queensland Department of Public Works</i>	<i>Gatton Prison (Managing Contractor)</i>	<i>\$ 500 million (2009)</i>	FM Advisors <i>Provided benchmarking FM costs and developed an FM commercial principles paper for the project.</i>
<i>Australia Post</i>	<i>National Facilities Management</i>	<i>\$60m Annual FM costs</i>	<i>Nick was engaged to provide operational and strategic advice in the areas of FM including legislative compliance, supplier procurement and management, sustainability and internal stakeholder management.</i> <i>Nick also led the evaluation of the national service re-tender.</i>